

**WELCOME TO THE
COBRA NETWORK
CONFERENCE & EXPO**

**THANK YOU TO EVERYONE
FOR JOINING US HERE
TODAY**

A SPECIAL THANK YOU TO OUR HEADLINE SPONSORS

Allianz 

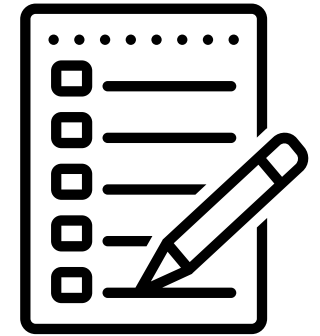

AVIVA™



ALL OTHER SPONSORS



Agenda for today



Morning

9:30-10:30am	Registration & Refreshments in The Woodlands Suite
10:30-11:00am	“Welcome & Cobra Update” Andy Tedstone, CEO, Cobra Network
11:00 - 11:45am	“Outlook for the UK Economy” Louise Cooper - Sponsored by Close Brothers Premium Finance
11:45 - 12:35pm	2 Optional “Breakout Sessions” running simultaneously Sponsored by Acturis Session 1 = 11:50-12:10pm - Cyber/Compliance Session 2 = 12:15-12:35pm - Compliance/Cyber
12:00 - 1:15pm	Rolling Lunch - sponsored by Zurich

Afternoon

1:15 - 1:45pm	“Keynote Speaker” Amy Conroy - Sponsored by AXA
1:45 - 3:45pm	EXPO in The Warwick Suite
4:00 - 5:00pm	“Keynote Speaker” Caspar Berry - Sponsored by NIG
5:00pm	Closing Remarks Andy Tedstone, CEO, Cobra Network
6:45 - 7:30pm	Drinks Reception – Sponsored by Aviva
7:30pm	Dinner in The Woodlands Suite – Sponsored by Allianz Dinner Wine – Sponsored by AXA Evening Entertainment – Sponsored by QBE

Cobra Network Conference **23** | **EMBRACING UNCERTAINTY**

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Network Update

Andy Tedstone

Cobra Network CEO

Headline Sponsors:

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Lets discuss the “revolution”...



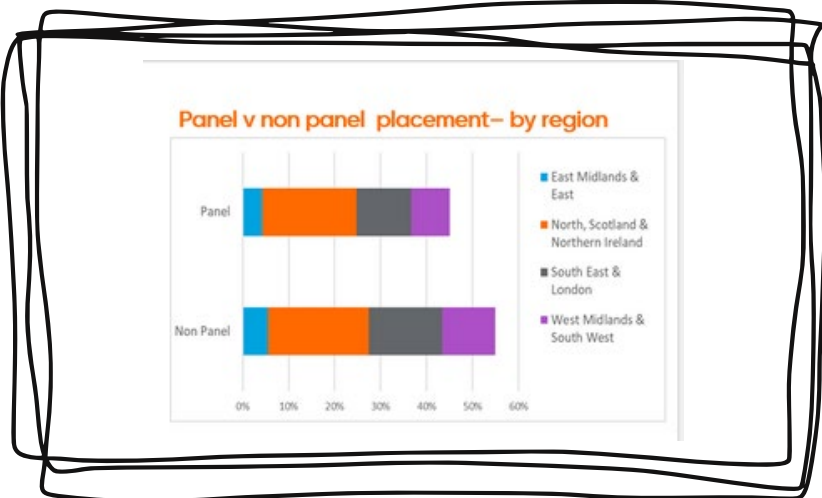
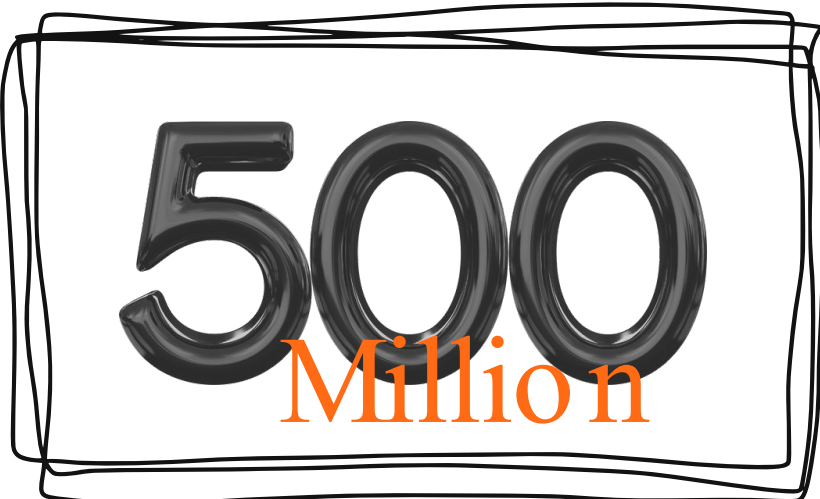
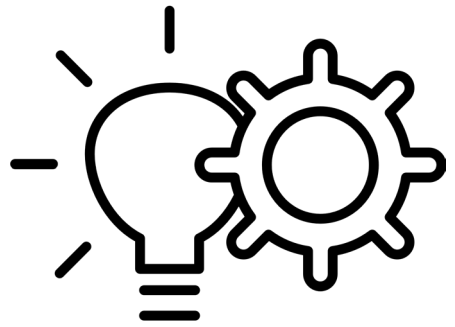
Member Exclusive
CobraQuote
E -Trade solution

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**Cobra Network
Broking desk**



What a busy 12 months we've had !



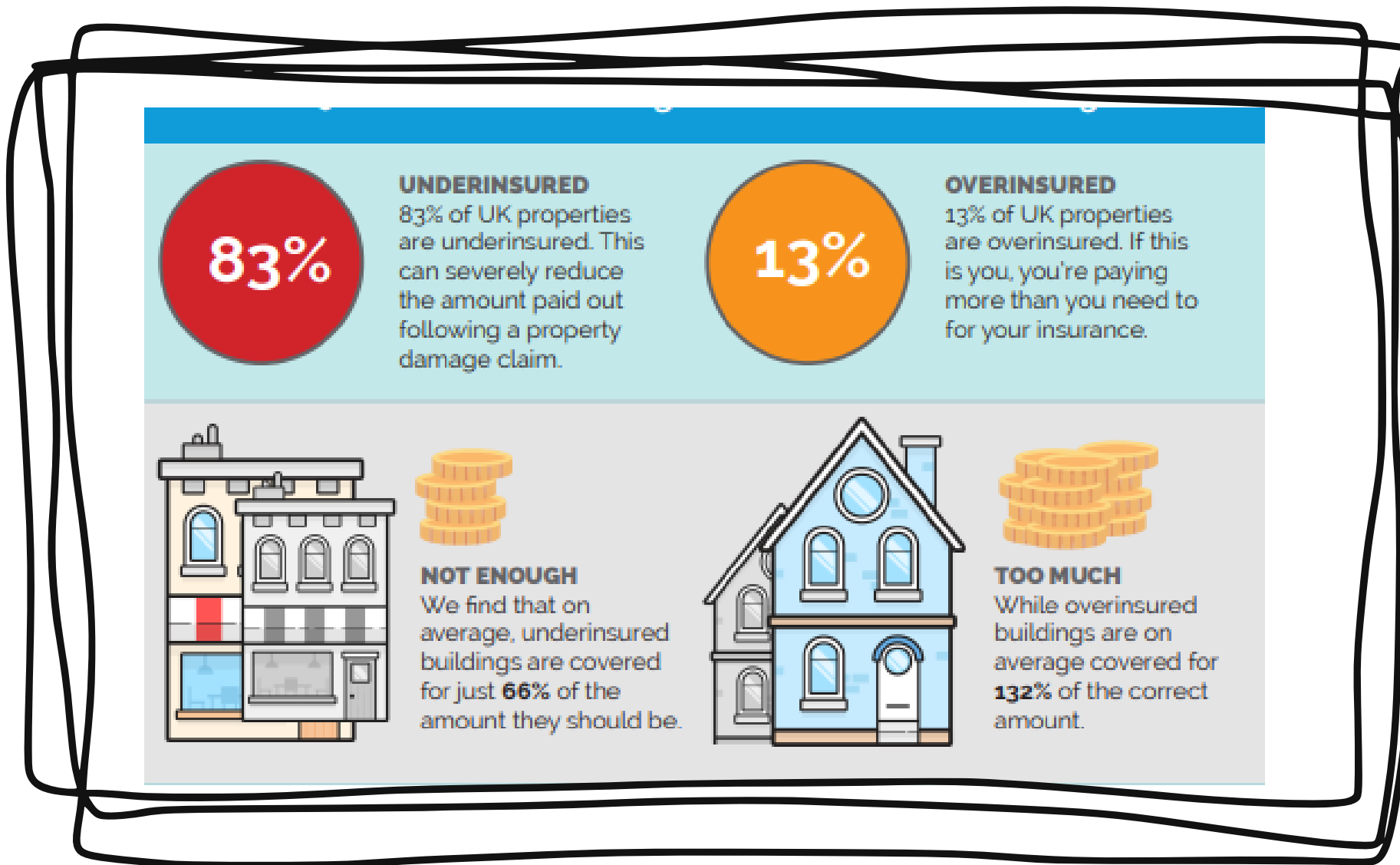
The UK landscape has been in turmoil




What does it mean for the insurance market?



And the problems continue

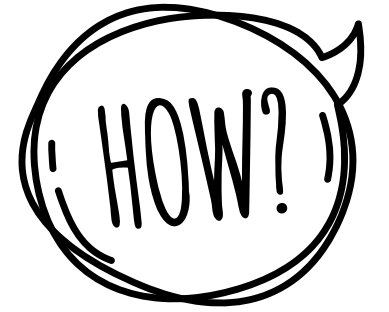


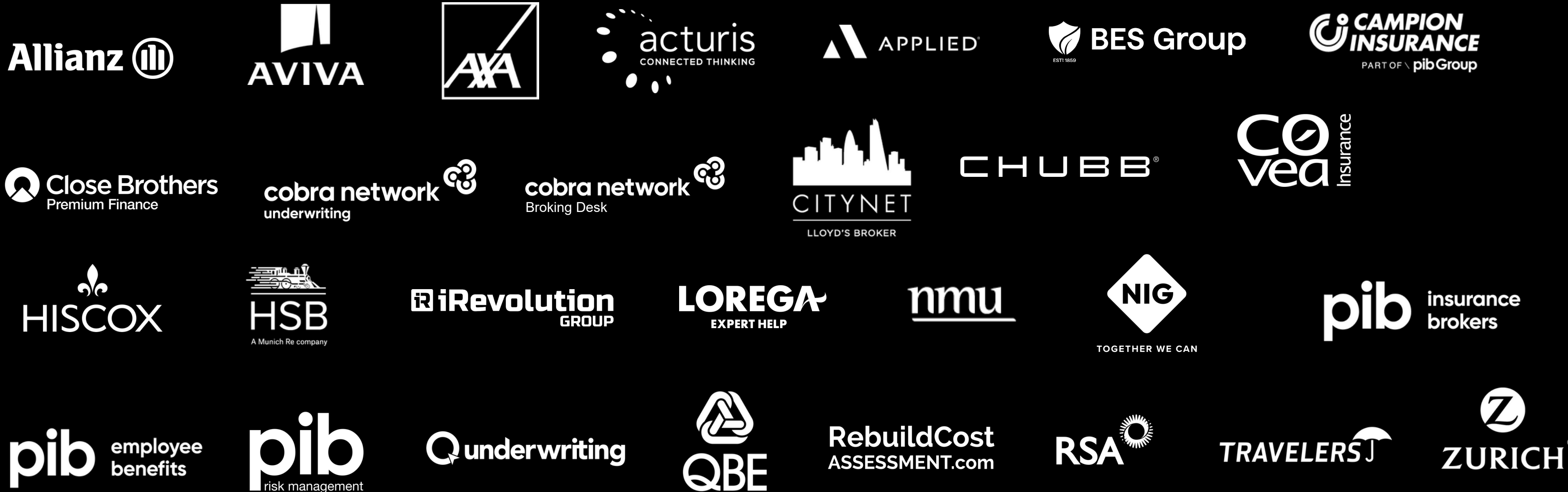
FEATURED POSTS



Broker facing £3.5m legal claim for underinsurance

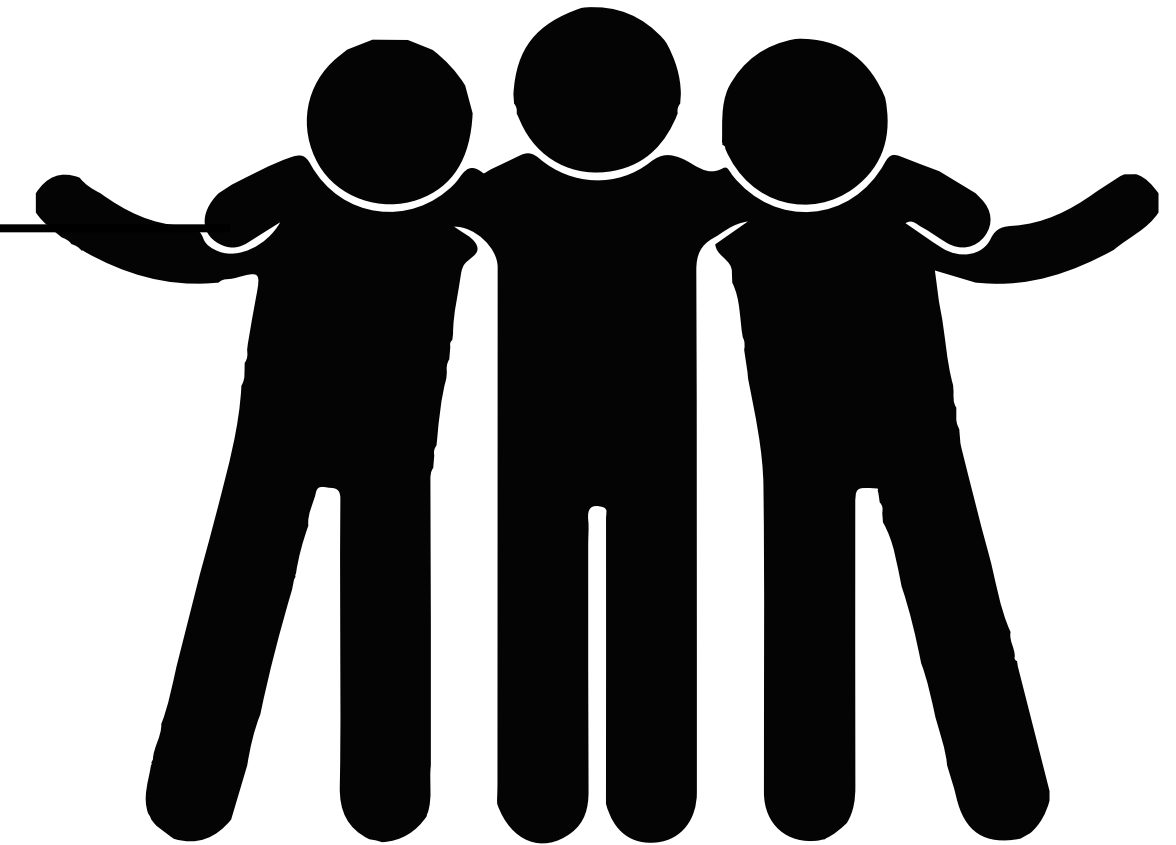
How does the network help?



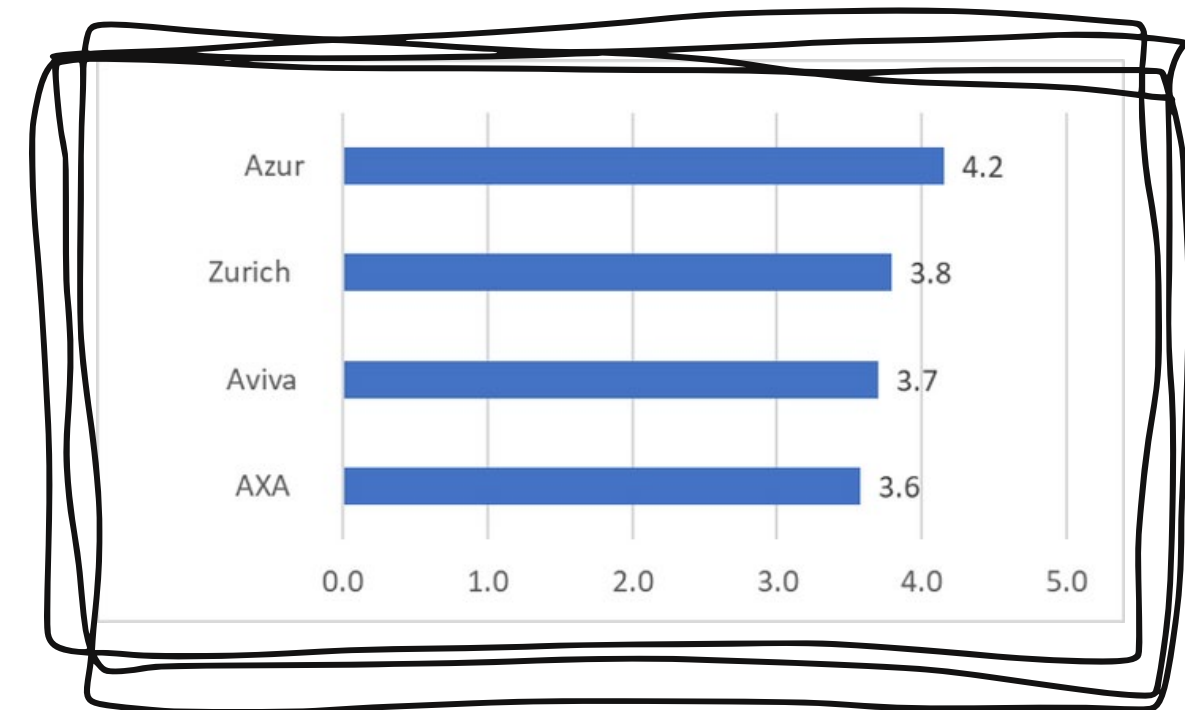
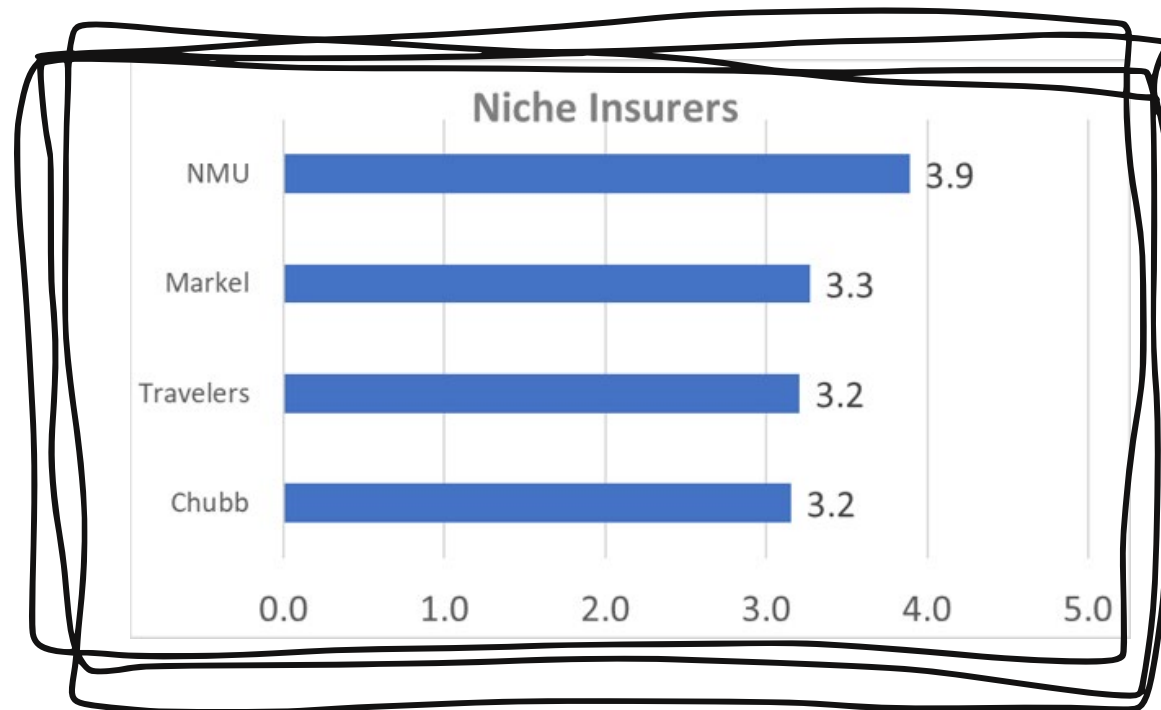
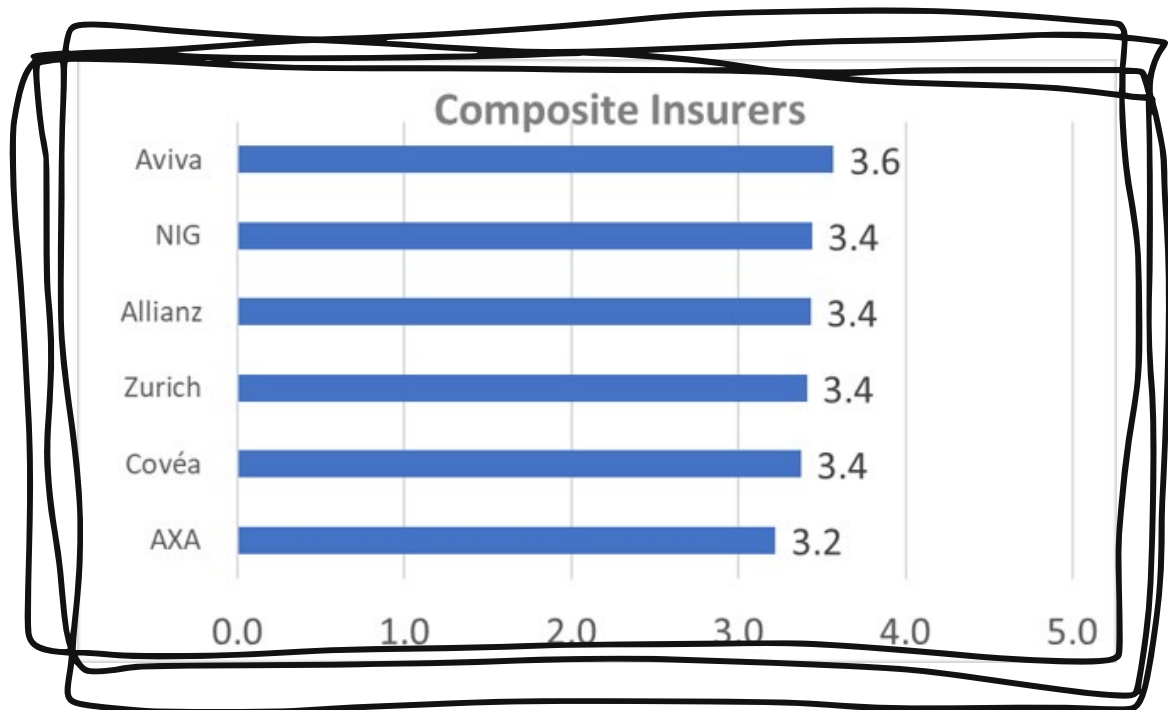


We need you to support us

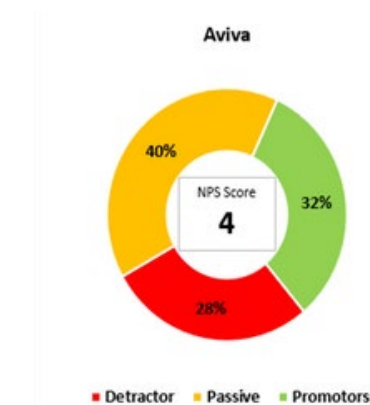
**STRONGER
BOLDER
SMARTER**



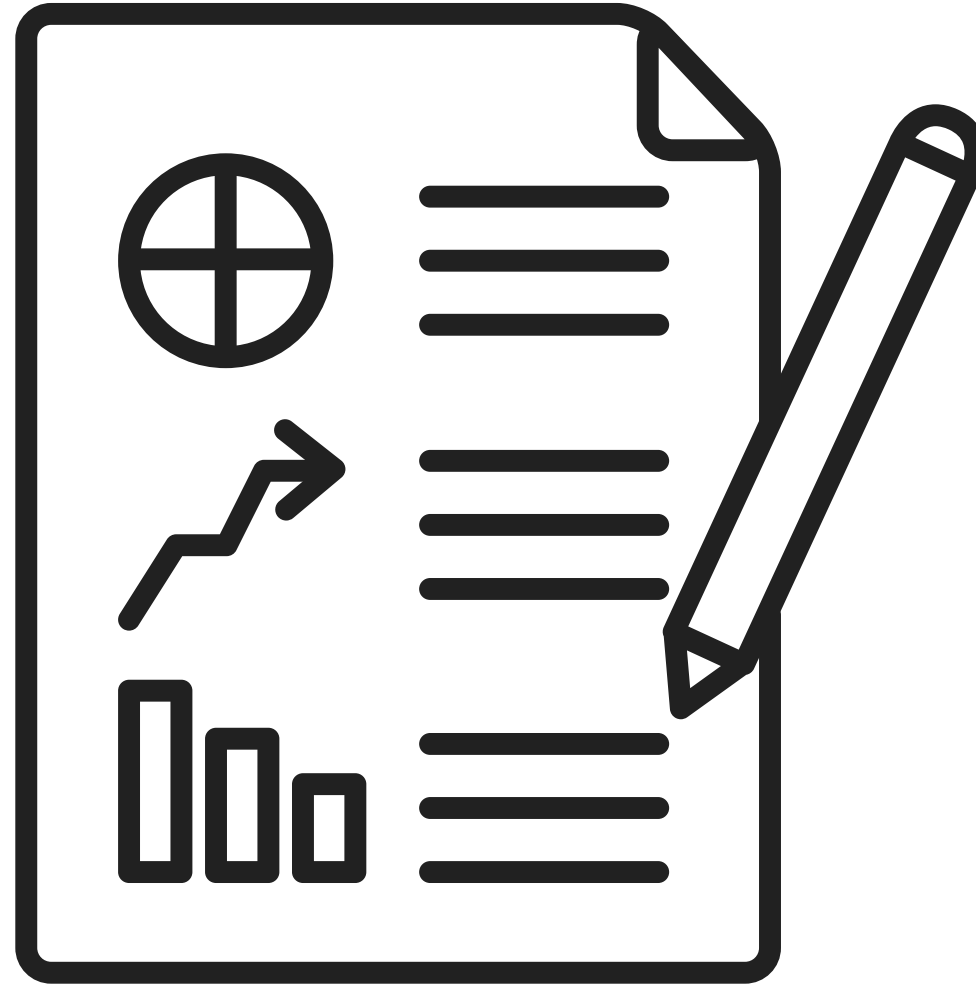
Insurer panel support



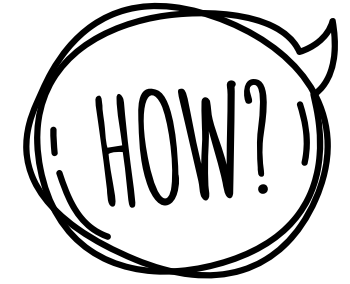
	Access to decision-makers	Knowledgeable & approachable staff	MTA's are dealt with efficiently	New business appetite	New Business enquires are dealt with in a timely manner	Pricing and underwriting flexibility	Relationship with your local office and account manager	Renewal terms are issued in time	Speed, accuracy and quality of documentation	Final rank
Azur	1	1	1	1	1	1	1	2	1	1
Zurich	2	2	4	2	4	2	3	3	2	2
Aviva	3	3	2	4	3	4	2	1	3	3
AXA	4	4	3	3	2	3	4	4	4	4



The future of the network



How will we succeed



**BY
WORKING
TOGETHER**





COLLABORATION



Cobra Network
Conference

23

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